DAVID KINGSBURY | 612.224.5422

612.224.5422 dk@7minutemiles.com 7minutemiles.com

Experienced technology and business executive with expertise in multiple industries, including large venue management, gaming, aviation, education and hospitality. MBA with a combination of business knowledge, technical acumen and the ability to communicate across all levels of an organization.

CAREER HIGHLIGHTS

TARGET CENTER — MINNEAPOLIS, MINNESOTA

Director of IT, 2023—present, targetcenter.com

Oversee the administration and maintenance of all venue infrastructure, including wired and wireless networks, telephones, workstations, software, copiers and IPTV. Responsible for oversight of network security, troubleshooting, system backups, archiving, disaster recovery, documentation and procurement. Manage technical staff, help desk and technology partners and serve as technical liaison between the NBA, Timberwolves and Lynx. Create and manage annual IT budget, partner with the City of Minneapolis on capital planning and ensure company assets are maintained responsibly.

FOUR SEASONS HOTEL — MINNEAPOLIS, MINNESOTA

Director of IT, 2021–2022, fourseasons.com

Led technology implementation for the first Four Seasons hotel in Minnesota, including data center buildout, wired and wireless networks, phone and television systems, point of sale and reservation systems, in-room iPads, digital signage and music, security cameras, access control and meeting room audio/video. Coordinated vendors, contractors and visiting technology staff to successfully open the hotel on schedule.

U.S. BANK STADIUM — MINNEAPOLIS, MINNESOTA

Director of IT, 2015–2021, usbankstadium.com

Key member of executive team that opened \$1.1 billion sports and entertainment venue on time and on budget. Responsible for \$100 million in stadium technology, including primary data center, 62 IDF closets, 200 Cisco switches, 1200 wireless access points, 2100 IP televisions, 700 IP telephones, 850 iOS devices, 450 IP security cameras and 200 workstations and laptops. Successfully hosted Super Bowl LII and the 2019 NCAA Final Four, setting global records for stadium WiFi traffic.

FORTUNE BAY RESORT CASINO — TOWER, MINNESOTA

Director of IT, 2010–2015, fortunebay.com

Provided effective leadership to the Bois Forte Development Corporation and Reservation Tribal Council, including expense management, strategic planning and policy creation. Responsible for overall availability of technology systems for 24/7/365 casino and hotel operations, including wired and wireless networks and point of sale, hotel reservation and player marketing systems. Provided technical support to nationally-ranked golf course The Wilderness at Fortune Bay. Designed and published internal and external fortunebay.com websites and all corporate social media accounts. Assisted with concerts, marketing promotions, food and beverage operations, radio broadcasting and convenience store management.

HIGH SCHOOL FOR RECORDING ARTS — SAINT PAUL, MINNESOTA

Technology director, 2003–2009, hsra.org

Re-engineered entire technology infrastructure, including workstations, servers, security cameras, network and phone system. Designed and coded Project Excellence, a web-based student information management system. Wrote and implemented technology plan for Los Angeles expansion school and served as technology director for both schools. Raised critical annual funding via the FCC E-rate program. Built multi-server development and production environment co-located in a Seattle data center and diversified into web services through spin-off company Code.mn.

NORTHWEST AIRLINES — EAGAN, MINNESOTA

Manager, line maintenance automation, 2001–2003
Senior technology specialist, fuel and corporate services, 1996–2001
Manager, general credit, 1993–1996
Senior collector, universal air travel plan, 1992–1993
New accounts clerk, freight credit, 1991–1992

Started airline career as a college intern, working in passenger refund and credit departments. After graduation, recruited to the credit department as a freight credit clerk and senior collector on Universal Air Travel Plan credit card accounts. As credit manager, supervised staff of seven credit clerks and managed 17 general ledger accounts with balances up to \$25 million and annual billings of more than \$530 million. Designed executive reporting system for \$175 million receivables financing project, ensuring "AA" certificate rating and reduced cost of funds. As technology specialist for the fuel department, utilized many technologies to manage \$1 billion annual fuel expense. In technical operations, managed 95 servers and workstations worldwide. Built an aircraft maintenance intranet reporting system that resulted in annual budget savings of \$900,000.

7 MINUTE MILES, INC. — EAGAN & NEWPORT, MINNESOTA

Owner, 1997-2010, 2023-present

Founded and incorporated software and new media company focused on the golf industry (originally Golden Links Publishing Limited). Visited more than 350 Minnesota public golf courses and created a photo library with thousands of images. Introduced multimedia CD-ROM golf guide at the 1999 Great Minnesota Golf Show to critical acclaim ("the most comprehensive look at golf courses ever done in Minnesota for the consumer") and later launched GoldenLinksGolf.com. Company name was changed to 7 Minute Miles, focused on technology consulting and web publishing (specializing in Apple and open source tools). Formed the MN Publishing Company, which designed and published Minnesota golf, hockey, running and skiing web sites. Reactivated state registration in 2023 to provide technology advisory services to the sports and entertainment industry.

EDUCATION

- Carlson School of Management, MBA, Management Information Systems
- University of Wisconsin-Madison, BBA, Finance and Management

TECHNOLOGIES

Cloud: AWS, Microsoft 365, Google Workspace Systems: macOS, iOS, Ubuntu Linux, Cisco, VMware, Windows

AWARDS AND ACHIEVEMENTS

Tapemark Charity Pro-Am, Volunteer Website Coordinator and IT Director, 2002–2018, tapemarkgolf.org Large Venue Tech Collective, Founding Member, 2016—present, largevenuetech.org Minnesota Tekne Award, Vibrant Tech Ecosystem—Technology Partnership, 2021 AWS Certified Cloud Practitioner, 2022